

Delivering the Referral-Generating Experience - 2 Hour FREE Class

Wednesday, 27 September 2017

What do your clients tell their friends and family about what it's like to work with you?

Get the inside scoop on what it means to be a truly dedicated and professional Realtor! Please join us for this brand new course designed for GPBR members on the essential components of delivering a higher level of customer experience and, in turn, generating more leads for future business!

Two course dates to choose from:

- Wednesday, October 25th - 1pm to 3pm - GPBR Board Office
- Thursday, November 9th - 1pm to 3pm - GPBR Board Office

Course topics will include:

- Best Practices & Professionalism
- Effective Communication Strategies
- Building Stronger Relationships
- Turning Clients into Cheerleaders
- Elevating the Customer's Experience
- GENERATING MORE REFERRALS
- and more!

This opportunity is FREE to all GPBR members. REALTOR® members are welcome to attend either of the dates listed above. Seating is limited, advance registration required!

Please RSVP to [members\[at\]gpbr\[dot\]com](mailto:members[at]gpbr[dot]com) or by calling 313.882.8000 x2

[Download event flyer here](#)